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31 October 2024

## INDIKA ENERGY RESULTS FOR THE PERIOD ENDED SEPTEMBER 30, 2024

**Recorded Net Profit of US\$34.4 million and Spent US\$80.6 million CAPEX in 9M24**

Jakarta - **PT Indika Energy Tbk. (IDX: INDY), an Indonesia's investment holding company, reported its unaudited financial statements for the period ended September 30, 2024.**

### Highlights

- **Revenues decreased by 22.4% YoY to US\$1,784.2 million in 9M24**, mainly due 1) to lower contribution from Kideco (ASP -19.9% YoY to US\$60.6/ton) and 2) lower contribution of Indika Resources after divestment of MUTU completed in February 2024.
- **Gross profit declined 38.7% YoY to US\$269.4 million in 9M24 with consolidated gross margin dropped to 15.1% from 19.1% in 9M23.**
- **Operating income decreased by 49.4% YoY to US\$136.2 million in 9M24** with operating margin declined to 7.6% from 11.7% in 9M23.
- **The company recorded profit attributable to owners of the Company of US\$34.4 million in 9M24.**
- **Adjusted EBITDA totalled US\$187.4 million in 9M24**, compared to US\$303.7 million in the same period last year. LTM EBITDA recorded at US\$281.7 million as of September 2024.
- **The Company spent total of US\$80.6 million for Capex**, of which US\$ 68.8 million or 85% for non-coal businesses.

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## PT Indika Energy Tbk.

### Income Statement Highlights 9M24

Descriptions (in USD mn)	9M24	9M23	YoY	3Q24	QoQ
<b>Total revenues</b>	<b>1,784.2</b>	<b>2,298.7</b>	<b>-22.4%</b>	<b>587.4</b>	<b>-6.7%</b>
Kideco	1,404.9	1,706.2	-17.7%	478.8	1.1%
Indika Resources	138.9	351.1	-60.4%	5.8	-90.8%
Tripatra	157.3	185.1	-15.1%	55.5	-21.0%
Interport	85.2	83.5	2.1%	29.9	8.0%
Others	46.1	46.8	-1.5%	17.7	-5.0%
Elimination	(48.2)	(74.0)	-34.9%	(0.2)	-99.1%
<b>Cost of contracts and goods sold</b>	<b>(1,514.8)</b>	<b>(1,859.0)</b>	<b>-18.5%</b>	<b>(517.6)</b>	<b>-1.1%</b>
<b>Gross profit</b>	<b>269.4</b>	<b>439.8</b>	<b>-38.7%</b>	<b>69.9</b>	<b>-34.0%</b>
Selling, general and administrative expenses	(133.1)	(193.5)	-31.2%	(40.6)	-8.4%
<b>Operating profit</b>	<b>136.2</b>	<b>269.2</b>	<b>-49.4%</b>	<b>29.2</b>	<b>-52.5%</b>
Equity in net profit of associates	14.4	19.2	-24.8%	4.9	9.6%
Investment income	16.4	14.9	10.4%	6.9	30.3%
Finance cost	(71.8)	(62.6)	14.7%	(26.5)	3.8%
Amortization of intangible assets	(1.0)	(36.3)	-97.3%	(0.3)	-6.4%
Impairment of assets	(2.1)	0.0	-100.0%	-	-100.0%
Final tax	(5.8)	(5.2)	12.7%	(3.3)	135.3%
Others- net	8.8	5.6	57.4%	15.9	10.0%
<b>Profit (Loss) Income before tax</b>	<b>95.2</b>	<b>204.7</b>	<b>-53.5%</b>	<b>26.7</b>	<b>-2.6%</b>
Income tax expense	42.9	(62.2)	-168.9%	8.5	-82.5%
<b>Profit (Loss) for the year/period :</b>	<b>52.3</b>	<b>119.7</b>	<b>-56.3%</b>	<b>18.3</b>	<b>154.5%</b>
<b>Profit (Loss) attributable to owners of the company</b>	<b>34.4</b>	<b>93.8</b>	<b>-63.3%</b>	<b>13.4</b>	<b>1394.3%</b>
Profit (Loss) attributable to non-controlling Interest	17.9	25.8	-30.6%	4.9	-22.5%
<b>Core Profit (Loss) of the Company **</b>	<b>34.4</b>	<b>119.7</b>	<b>-71.2%</b>	<b>13.4</b>	<b>1394.3%</b>
Adjusted EBITDA*	187.4	300.0	-37.5%	53.1	-25.5%
LTM - Adjusted EBITDA*	278.9	585.3	-52.3%	278.9	0.1%
EPS (USD/share)	0.0066	0.0180		0.0026	
Core EPS (USD/share)	0.0066	0.0230		0.0026	
Gross margin	15.1%	19.1%		11.9%	
Operating margin	7.6%	11.7%		5.0%	
Net margin	1.9%	4.1%		2.3%	
Core profit margin	1.9%	5.2%		2.3%	
Adjusted EBITDA Margin	10.5%	13.1%		9.0%	

\* Includes dividends from associates (last twelve months period ended 30 September 2024)

\*\* Core Profit (Loss) is defined as net profit (loss) attributable to Owners of the Company for the year excluding amortization of intangible assets of Kideco and MUTU

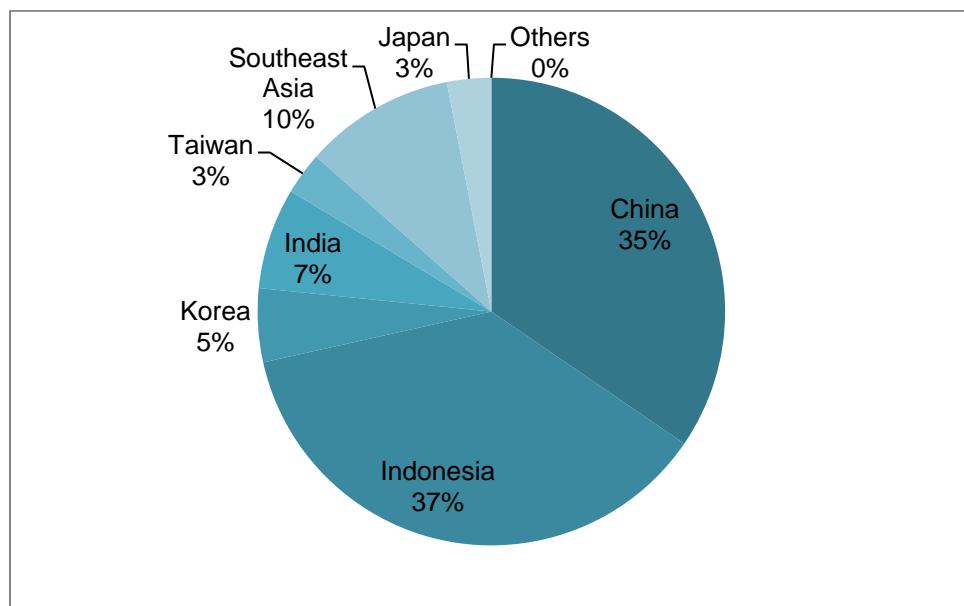
**The consolidated revenues decreased by 22.4% YoY to US\$1,784.2 million in 9M24 from US\$2,298.7 million in 9M23, mainly due to lower contributions from Kideco (US\$1,404.9m, -17.7% YoY) and Indika Resources (US\$138.9 million, -60.4% YoY). In 9M24, coal revenue contribution was 87.2% and non-coal revenue contribution was 12.8%.**

- Kideco's revenue decreased by 17.7% YoY to US\$1,404.9 million in 9M24** on the back of lower ASP by 19.9% YoY to US\$60.6/ton with sales volume increased by 2.7% YoY to 23.2MT. In 3Q24 alone, Kideco's coal production up by 6.7% QoQ to 8.5MT and sales

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volume up by 11.2% QoQ to 8.4MT. For 9M24, Kideco sold 8.6MT of coal or 37% to domestic and 14.6MT or 63% to export market. (ICI-4: US\$54.6/ton in 9M24 vs US\$64.3/ton in 9M23).

## Kideco's Sales Volume by Country 9M24



- a) **Indika Resources' revenue decreased by 60.4% YoY to US\$138.9 million in 9M24** from US\$351.1 million in 9M23, as result of divestment of MUTU in February 2024 and lower contribution from coal trading. In 9M24, revenue of coal trading declined by 11.2% YoY to US\$136.4 million, as ASP declined by 27.7% YoY to US\$50.5/ton while sales volume increased 31.2% YoY to 2.7MT.
- b) **Interport's revenue slightly increased 2.1% YoY to US\$85.2 million in 9M24.** Interport's revenue consisted of Cotrans of US\$56.1m, KGTE (fuel storage) of US\$17.9m, Interport Business Park (IBP) of US\$6.8m and ILSS of US\$4.0m.
- c) **Tripatra's revenue decreased by 15.1% to US\$157.3 million in 9M24**, mainly as a result of lower contribution from nearly complete project (Tangguh: US\$48.0m in 9M24 vs US\$152.8m in 9M23). Additional revenue came from Shell, Akasia Bagus, TPPI and Posco.

**Cost of Contracts and Goods Sold decreased by 18.5% YoY to US\$1,514.8 million in 9M24 from US\$1,859.0 million in 9M23.** Kideco's cash costs including royalties decreased by 17.0% YoY to US\$50.6/ton in 9M24 compared to US\$61.0/ton in 9M23, on the back of lower royalty expense by US\$14.3/ton as a result of lower ASP and higher domestic sales volume.

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**Gross profit declined 38.7% YoY to US\$269.4 million in 9M24 from US\$439.8 million reported in 9M23. The consolidated gross margin dropped to 15.1% from 19.1% in 9M23, mainly because of lower GP margin in Kideco (15.5% in 9M24 vs 19.2% in 9M23).**

**SG&A expenses decreased by 31.2% YoY to US\$133.1 million in 9M24 from US\$193.5 million in 9M23 mainly due to 1) lower PNBP related to Kideco and 2) decrease in marketing fee inline with Kideco's lower revenue, and 3) divestment of MUTU.**

**Equity in net profit of associates decreased by 24.8% YoY to US\$14.4 million in 9M24 from US\$19.2 million mainly due to lower contribution from CEP, CEPR, and SBS.**

**Finance cost increased by 14.7% YoY to US\$71.8 million in 9M24 mainly due to 1) premium and acceleration of amortization on bond issuance cost related to full redemption on Bond 2024 and tender offer on Bond 2025 in the amount of US\$8.1m and 2) higher interest expenses (on the back of negative carry).**

**Others - net income increased 57.4% YoY to US\$8.8 million in 9M24 from US\$5.6 million in 9M23 mainly due to gain on sale of land at Interport (US\$7.8 million).**

**The Company reported Profit Attributable to the Owners of the Company and Core profit of US\$ 34.4 million in 9M24.**

**Capex of US\$80.6 million in 9M24**, of which US\$ 68.8 million or 85% for non-coal businesses. Capex was mainly spent on Indika Minerals (primarily for Awakmas project) US\$52.5m, Indika Nature US\$5.2m, IDT US\$0.4m, IMG US\$2.7m, Kalista US\$2.0m. On the coal business, capex was mainly for maintenance.

## PT Indika Energy Tbk.

### Balance Sheet Hightlights 9M24

Descriptions (in USD mn)	9M24	9M23	YoY	FY23	Change % 9M24 - FY23
Cash balance*	897.8	852.8	5.3%	696.3	28.9%
Current assets	1,579.9	1,415.1	11.6%	1,220.1	29.5%
Non current asset held for sale	0.3	0.0	100.0%	264.0	100.0%
Total assets	3,228.3	3,131.6	3.1%	3,113.1	3.7%
Current liabilities	828.7	677.8	22.3%	935.1	-11.4%
Total Debt**	1,272.1	1,118.4	13.7%	1,087.6	17.0%
Shareholder equity	1,370.1	1,358.2	0.9%	1,377.1	-0.5%
Current ratio (X)	1.4	2.1		1.3	
Debt to Ebitda (X)	3.6	1.2		2.8	
Net Debt to Ebitda (X)	1.1	0.3		0.8	
Debt to equity (X)	0.8	0.8		0.8	
Net debt to equity (X)***	0.2	0.2		0.3	

\* includes other financial assets and restricted cash

\*\* total debt with interest bearing exclude accrued interest and issuance cost

\*\*\* total debt minus total cash balance divided by shareholder equity

## Kideco Financial and Operational Highlights 9M24

Descriptions (USD mn)	3Q24	3Q23	YoY	2Q24	QoQ	9M24	9M23	YoY
Sales	478.8	471.6	1.5%	473.5	1.1%	1,404.9	1,706.2	-17.7%
Gross profit	54.9	52.6	4.5%	92.2	-40.4%	217.5	327.1	-33.5%
Operating profit	50.8	37.7	34.7%	67.2	-24.5%	170.4	267.8	-36.4%
<b>Net income</b>	<b>28.7</b>	<b>25.1</b>	<b>14.1%</b>	<b>52.6</b>	<b>-45.5%</b>	<b>117.4</b>	<b>179.3</b>	<b>-34.5%</b>
EBITDA	38.5	38.0	1.3%	70.8	-45.6%	169.4	269.7	-37.2%
Gross margin	11.5%	11.1%		19.5%		15.5%	19.2%	
Operating margin	10.6%	8.0%		14.2%		12.1%	15.7%	
Net margin	6.0%	5.3%		11.1%		8.4%	10.5%	
EBITDA margin	8.0%	8.1%		15.0%		12.1%	15.8%	
Overburden (mn bcm)	52.0	47.7	8.9%	44.2	17.7%	134.5	125.1	7.5%
Production volume (MT)	8.5	8.0	6.7%	7.9	8.6%	23.4	22.3	5.2%
Sales volume (MT)	8.4	7.6	11.2%	7.6	11.3%	23.2	22.6	2.9%
Stripping ratio (X)	6.1	6.0	2.0%	5.6	8.3%	5.7	5.6	2.2%
Cash Cost incl royalty (US\$/ton)	50.3	55.4	-9.2%	50.4	-0.1%	50.6	61.1	-17.1%
Cash Cost excl royalty (US\$/ton)	37.1	38.4	-3.3%	36.2	2.5%	36.4	38.0	-4.2%
Average selling price (US\$/ton)	57.0	62.4	-8.7%	62.7	-9.1%	60.6	75.7	-19.9%

## Major Development

- On 30 September 2024, the Company has issued a 30-day notice to redeem 2025 Notes with remaining balance of US\$201.5 million, to be exercised on 31 Oct 2024.
- On 7 October 2024, Kideco obtained approval for additional production of 1.1 MT of coal from MeMR. Total approved production volume for 2024 is 30.55MT from previously 29.4MT.

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## ABOUT INDIKA ENERGY

PT Indika Energy Tbk. ("Indika Energy") is an Indonesia's diversified investment company through its strategic investments in the areas of **Energy Resources** – coal production (PT Kideco Jaya Agung); coal trading (Indika Capital Investment Pte. Ltd.); **Energy Services** – EPC - oil & gas (PT Tripatra Multi Energi, PT Tripatra Engineers & Constructors, PT Tripatra Engineering); **Energy Infrastructure** coal-fired power plant (PT Cirebon Electric Power and PT Prasarana Energi Cirebon); **Logistic & Infrastructure** - ports & logistics (PT Indika Logistic & Support Services, PT Kuala Pelabuhan Indonesia); fuel storage (PT Kariangau Gapura Terminal Energi) – marine transportation for bulk goods and natural resources (PT Sea Bridge Shipping and PT Cotrans Asia); **Minerals** – gold production (PT Masmindo Dwi Area); bauxite production (PT Mekko Metal Mining) nickel trading (PT Rockgeo Energi Nusantara); **Digital Ventures** - IT enterprise (PT Xapiens Teknologi Indonesia), digital technology services (PT Zebra Cross Teknologi), **Green Business** - Nature based solution (PT Indika Multi Properti, PT Natura Aromatik Nusantara), Renewable Energy (PT Empat Mitra Indika Tenaga Surya), **Electric Vehicle** – E2W (PT Ilectra Motor Group) – E4W commercial (PT Foxconn Indika Motor, PT Energi

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