

Indika Energy Results for the period ended September 30, 2011

31 October 2011, JAKARTA – PT Indika Energy Tbk. ("Indika Energy") reported its financial statement for the period ended September 30, 2011 with the following highlights:

Net Revenue Rp 3.5 trillion, a 24.3% increased from Rp 2.8 trillion reported over the same period last year.

Operating Profit advanced by 46.7% to Rp 36.5 billion from Rp 24.9 billion recorded in the corresponding period last year.

Net Profit recorded at Rp 788 billion, +1.3% YoY improvement from Rp 777 billion.

As at September 30, 2011, Indika Energy reported Cash Balance Rp 5.1 trillion, Total Assets Rp 17.2 trillion, and Total Debt Rp 8.1 trillion.

Kideco's reported Net Profit of US\$ 336 million (+38.4% YoY) on Net Revenue of US\$ 1.6 billion (+38.3% YoY) owing to improved sales volume and average selling price.

Santan Batubara reported Net Profit of US\$ 20.3 million (-0.8% YoY) on Net Revenue of US\$113.3 million (0.6%) owing to lower sales volume.



PT Indika Energy Tbk.

Description	9M11	9M10	Changes
(in Rp. Billion)	unaudited	unaudited	(%)
Revenue	3,532	2,843	24.3%
Gross Profit	714	567	26.0%
Operating Profit	36.5	24.9	46.7%
Net Profit Before Tax	915	887	3.1%
Net Profit	788	777	1.3%
EPS (Rp/share)	151	149	1.3%
Adjusted EBITDA *	1,468	1,071	37.1%
Income from Associate Companies	1,456	1,106	31.6%
Interest & financial charges	(439)	(356)	23.3%
Amortization of Intangible Assets	(111)	(9)	1,123%
Gross Margin	20.2%	19.9%	
Operating Margin	1.0%	0.9%	
Net Margin	22.3%	27.3%	
Adjusted EBITDA Margin*	41.6%	37.7%	
ROA	4.6%	6.8%	
ROE	10.6%	13.8%	

^{*}including dividends from Associates

Description	9M10	12M10	9M11	Changes (%)	
(in Rp. Billion)	unaudited	audited	unaudited	9M11-9M10	9M11-12M10
Current Assets	5,579	4,966	6,323	13.3%	27.3%
Total Assets	11,465	11,459	17,241	50.4%	50.5%
Current Liabilities	1,194	1,360	3,780	216.7%	178.0%
Total Debt	4,670	4,854	8,089	73.2%	66.6%
Shareholders' Equity	5,642	5,456	7,459	32.2%	36.7%
Cash Balance**	4,584	4,274	5,113	11.5%	19.6%
Current Ratio (X)	4.67	3.65	1.67		
Debt to Equity (X)	0.83	0.89	1.08		
Net Debt to Equity (X)	0.02	0.11	0.40		
Debt to Market Capitalization (X) ***	0.27	0.20	0.69		

^{**}including restricted cash

Total Revenue up 24.3% to Rp 3.5 trillion against Rp 2.8 trillion reported in the corresponding period last year, mainly due to 1) Higher revenue contribution from Petrosea US\$ 184.7 million (+ 35.9% YoY) owing to improved

^{***} share price as of Sep 30, 2011 = Rp 2,250/share
*** share price as of Dec 31, 2010 = Rp 4,725/share
*** share price as of Sep 30, 2010 = Rp 3,325/share



performance from mining contracting business where Overburden volume up 39.9% to 83 million bcm and Coal Extraction volume up 58.1% to 4.9 million ton, 2) **Inclusion of Rp 737 billion** Revenue of MBSS, an integrated coal logistic company acquired in April 2011.

Gross Profit up 26.0% to Rp 714 billion, driven by improved gross margin at Petrosea 29.5% (9M11) vs 27.7% (9M10). Furthermore, the inclusion of MBSS where its businesses command higher gross margin of 40.3%, has helped Indika Energy to improve its consolidated gross margin to 20.2% (9M11) from 19.9% (9M10) which could have been contracted by lower gross margin recorded at Tripatra.

Operating Profit up 46.7% to Rp36.5 billion due to increases in costs associated to Indika Energy ongoing expansion programs in both resources and mining contracting business. Operating Expenses up 25% YoY to Rp 677 billion from Rp 541 billion reported in 9M10.

Salaries, wages and employee benefit reported at Rp 368 billion (+23.8% YoY) representing approximately 54.3% of the overall operating expenses reported in 9M11. This increase was due in particular to the followings 1) Expansion in overall Headcounts from 2,943 in 9M10 to 3,699 in 9M11, 2.a) Distribution of 13th month salary, THR in August, 2.b) Distribution of performance bonuses in the month of July and August.

Rental Expenses up 29% YoY to Rp 57.8 billion accounting for 8.5% of overall operating expenses. The increase in rental expenses was due to expansion in office space as a result of the increase in headcounts by 756 YoY.

Other Non Operating Income (Expenses)

Income from Associates up 31.6% from Rp 1.4 trillion to Rp 1.5 trillion, represented mainly by Indika Energy investment in Kideco. Kideco reported 9M11 Net Profit of US\$ 336 million on Net Revenue of US\$1.6 billion. Santan Batubara reported Net Profit of US\$ 20.3 million on Net Revenue of US\$ 113.3 million. Sea Bridge Shipping reported Net Profit of US\$9.5 million on Net Revenue of US\$ 21.9 million. Cotrans reported Net Profit of US\$ 4.4 million on Net Revenue of US\$ 54.3 million.

Interest and Financial Charges up 23.3% from Rp 356 billion to Rp 439 billion resulting from additional Fresh Fund of US\$125 million raised during the



Liability Management Exercise completed in May 2011 in addition to Debt acquired, US\$180 million in March 2011, to acquire MBSS.

Forex Losses recorded at Rp 42.7 billion jumped from Rp 9.8 billion in 9M10 as a result of the strengthening of Rupiah against US Dollar.

Non Cash Amortization of Intangible Assets jumped from Rp 9.0 billion in 9M10 to Rp 101.6 billion in 9M11 resulting from the acquisition of MBSS in April 2011.

Net Profit Before Tax improved slightly by 3.1% to Rp 915 billion benefiting mainly from the Rp1.5 trillion attributed by Income from Associates which was offset by financial charges and amortization.

PT Kideco Jaya Agung

Description	9M11	9M10	Changes
(in US\$ mn)	unaudited	unaudited	(%)
Revenue	1,649	1,193	38.3%
Gross Profit	633	442	43.4%
Operating Profit	606	426	42.2%
Net Profit	336	243	38.4%
EBITDA	627	448	40.0%
Gross Margin	38.4%	37.0%	
Operating Margin	36.7%	35.7%	
Net Margin	20.4%	20.3%	
EBITDA Margin	38.0%	37.6%	
ROA	37.5%	29.2%	
ROE	76.6%	51.5%	
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Coal Production (mn ton)	23.6	21.2	11.0%
Coal Sales Volume (mn ton)	23.8	21.8	9.0%
Stripping ratio (X)	7.06	5.89	19.8%
Average selling price (US\$/ton)	69.39	54.69	26.9%



Description	9M10	12M10	9M11	Chang	ges (%)
(in US\$ mn)	unaudited	audited	unaudited	9M11-9M10	9M11-12M10
Current Assets	624	477	675	8.1%	41.5%
Total Assets	830	666	896	8.0%	34.5%
Current Liabilities	314	276	414	31.7%	49.7%
Debt	10	9	8	-20.0%	-15.8%
Shareholders' Equity	471	345	438	-7.0%	27.1%
Cash Balance	318	214	278	-12.7%	29.9%
Current Ratio (X)	2.0	1.7	1.6		
Debt to Equity (X)	0.02	0.03	0.02		
Net Debt to Equity (X)	net cash	net cash	net cash		

Kideco's Revenue advanced by 38.3% YoY to US\$ 1.6 billion, on the back of higher sales volume and stronger average selling price. Sales volume recorded at 23.8 MT, up 9% from 21.8 MT recorded in 9M10. Average Selling Price also up by 26.9% to US\$ 69.39/ton in 9M11 from US\$ 54.69/ton in previous year.

Production at 23.6 MT, increased by 11% YoY from 21.2 MT. This production volume accounts for 76% from our full year target of 31 million MT

Cash Cost (including 13.5% royalty) increased by 23.1% on the back of higher fuel cost, royalty and pre-stripping activity. Stripping Ratio stood at 7.06 times vs 5.89 times reported in 9M10

Moreover, favorable selling price (ASP up 26.9% YoY) was able to mitigate the increase in fuel cost which accounted for approximately 30% of the overall cash cost. As a result, Kideco's overall 9M11 margins were maintained.

Kideco's reported a strong Net Profit of US\$ 336 million, an increase of 38.4% from US\$ 243 million reported over the same period last year. This was achieved in an environment in which pre-stripping activity and fuel cost pressures are placing challenges on the industry.



PT Santan Batubara

Description	9M11	9M10	Changes
(in US\$ mn)	unaudited	unaudited	(%)
Revenue	113.3	112.6	0.6%
Gross Profit	39.0	40.5	-3.6%
Operating Profit	27.3	30.5	-10.5%
Net Profit	20.3	20.5	-0.8%
EBITDA	33.0	30.9	6.8%
Gross Margin	34.4%	35.9%	
Operating Margin	24.1%	27.1%	
Net Margin	17.9%	18.2%	
EBITDA Margin	29.2%	27.5%	
ROA	45.8%	52.8%	
ROE	88.6%	99.0%	
Coal Production (mn ton)	1.27	1.60	-20.6%
Coal Sales Volume (mn ton)	1.23	1.58	-22.2%
Stripping ratio (X)	12.06	9.23	30.7%
Cash Cost (US\$/ton incl. royalty)	63.40	51.22	23.8%
Average selling price (US\$/ton)	92.20	71.27	29.4%

Description	9M10	12M10	9M11	Chang	ges (%)
(in US\$ mn)	unaudited	audited	unaudited	9M11-9M10	9M11-12M10
Current Assets	28.5	20.5	28.3	-0.8%	38.3%
Total Assets	38.7	36.2	44.3	14.5%	22.5%
Current Liabilities	17.9	18.3	21.1	18.0%	15.5%
Debt	-	-	-	n/a	n/a
Total Liabilities	18.0	18.6	21.4	18.6%	15.3%
Shareholders' Equity	20.7	17.6	22.9	10.9%	30.0%
Cash Balance	16.7	17.2	16.1	-3.7%	-6.7%
Current Ratio (X)	1.59	1.12	1.34		0.0%
Debt to Equity (X)	n/a	n/a	n/a		0.0%
Net Debt to Equity (X)	net cash	net cash	net cash		0.0%

Santan Batubara's revenue thinly improved by 0.6% YoY to US\$ 113.3mn despite an increase of 29.4% in its Average Selling Price to US\$ 92.20 vs US\$ 71.27 (9M10) with lower Sales Volume. Sales volume reported in 9M11 was 1.23 MT (-22.2% YoY)

Production stood at 1.27 MT, a 20.6% lower from 1.6 MT registered in 9M10 mainly due to constraint in mechanical availability.



PT Petrosea Tbk.

Description	9M11	9M10	Changes
	unaudited	unaudited	(%)
Waste Removal (mn bcm)			
Gunung Bayan Pratama	31.47	29.22	7.7%
Santan Batubara	15.29	14.72	3.8%
Adimitra Baratama Nusantara	25.77	15.36	67.8%
Kideco Jaya Agung	10.45	-	100.0%
Total	82.98	59.30	39.9%
Coal Getting (mn Ton)			
Santan Batubara	1.27	1.60	-20.4%
Adimitra Baratama Nusantara	1.75	1.50	16.9%
Kideco Jaya Agung	1.88	-	100.0%
Total	4.90	3.10	58.2%

About PT Indika Energy Tbk. (www.indikaenergy.co.id)

PT Indika Energy Tbk. ("Indika Energy") is Indonesia's leading integrated energy company through its strategic investments in the areas Energy Resources - coal production (PT Kideco Jaya Agung and PT Santan Batubara); Energy Services – EPC oil n gas (Tripatra); EPC – contract mining (PT Petrosea Tbk.); Energy Infrastructure – coal transport & logistic (PT Mitrabahtera Segara Sejati Tbk., PT Sea Bridge Shipping, PT Cotrans Asia); power generation project (PT Cirebon Electric Power).

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